

MOTIVATIONAL "MAINTAINERS"

(Note: Source is C. Bell, How to Create a High Performance Training Unit,
Training Magazine, October, 1980.)

1. Provide clear goals.
2. Give prompt feedback.
3. Reward performance quickly.
4. Treat them like winners.
5. Involve them in decision making.
6. Seek their opinions often.
7. Provide autonomy in work.
8. Hold them accountable for results.
9. Tolerate impatience.
10. Provide varied work opportunities.
11. Keep them aware of upcoming challenging goals.