

What is the underlying need of the surface want?

		Life Sectors			
4 Levels of Need		<i>Family/Friends</i>	<i>Partner</i>	<i>Professional</i>	<i>Self</i>
	<i>Physical</i>	Family/Friends Physical	Partner Physical	Professional Physical	Self Physical
	<i>Emotional</i>	Family/Friends Emotional	Partner Emotional	Professional Emotional	Self Emotional
	<i>Intellectual</i>	Family/Friends Intellectual	Partner Intellectual	Professional Intellectual	Self Intellectual
	<i>Spiritual</i>	Family/Friends Spiritual	Partner Spiritual	Professional Spiritual	Self Spiritual

Physical:

State of Health/Condition of Body/Wellness
Environment/Surroundings/Physical Space
Geographic Distance/Proximity
Physical Relationship

Emotional:

Managing One's Own Emotions
Managing Emotions of Others
Range and Acceptance of Feelings
Emotional Relationship With Self/With Others

Intellectual:

Awareness of Core Beliefs/Greater
Understandings
Challenge/Stimulation/Growth
Respect for Acquired Knowledge in Self/Others
Clarity on
Strengths/Weaknesses/Expertise/Novice

Spiritual:

Value Systems of Self/Others and
Acceptance/Non-Acceptance
Strength from Higher Source
Alignment of Values & Actions
Ethics/Integrity/Morality
Self Esteem vs. Self Concept